



Drew N. Goodwin

Partner

dgoodwin@fbm.com

San Francisco: 415.954.4931

Drew Goodwin primarily advises business owners, boards of directors, executive teams and investors on mergers and acquisitions, equity and debt financings, capital markets and general corporate and securities matters. He also serves as primary outside counsel to many clients, advising on corporate governance issues and major contract negotiations.

Drew acts as U.S. and California-based “local” counsel for overseas clients in cross-border mergers and acquisitions. He partners with law firms across the globe on complex multi-national transactions, mostly involving buyers, sellers and/or target companies located in California. Drew’s value for his international colleagues is his deep understanding of the U.S. M&A market and his experience completing California-based deals.

As a member of the firm’s Energy + Infrastructure Industry group, Drew advises clients through the process of acquiring, developing, and selling renewable energy projects. He has considerable experience with negotiating mergers and acquisitions in the renewable energy industry, including both buy-side and sell-side, drafting development services agreements, and serving as go-to outside counsel for multiple solar energy developers.

Beyond his experience and legal acumen, Drew brings particular value to any business deal by connecting with people quickly and deeply. Opposing counsels view him as a collaborator who will help resolve issues efficiently and professionally, and his clients consider him an indispensable member of their business teams. All these traits make Drew a truly trusted advisor.

Distinctions

- *Best Lawyers: Ones to Watch® in America*, Energy Law (2024)
- Northern California Rising Stars by *Super Lawyers*, Business/Corporation (2023-2024)

Experience

Advise XL Industries in Combination With Graham Construction

Represented XL Industries Inc., a leading Northern California builder, in its combination with Graham Construction, a Canadian-based employee-owned construction solutions provider.

Acquisition of Virginia’s RdV Vineyards

Represented the Bouygues family’s winery enterprise, SCDM Domaines, in its purchase of RdV Vineyards in Virginia. SCDM Domaines owns a number of winery holdings in France, including the famed Chateau Montrose. The acquisition of the 93-acre RdV Vineyards winery property in Delaplane, Virginia from Rutger de Vink represents the first investment by a Bordeaux company in an East Coast winery.

Services

- Business Transactions
- Cannabis
- Consumer Products + Manufacturing
- Energy + Infrastructure
- Mergers & Acquisitions
- Private Equity and Venture Capital
- Renewable Energy
- Wine

Education

- Boston College Law School (J.D., 2013)
 - *cum laude*, articles editor, *Boston College Law Review*
- Vanderbilt University (2008)
 - *magna cum laude*, Phi Beta Kappa

Bar Admissions

- California

Mission Clean Energy

Advised utility scale renewable energy developer Mission Clean Energy, LLC in connection with private equity firm Wafra Inc.'s acquisition of a controlling interest in Mission Clean Energy.

Swinerton Incorporated

Represented Swinerton Incorporated in the sale of its renewable energy division Swinerton Renewable Energy (SRE) and wholly-owned subsidiary SOLV, Inc. to private equity firm American Securities LLC. The transaction combines Swinerton's existing EPC and O&M service groups together under one company name, SOLV Energy, LLC.

Special Purpose Acquisition Company RedBall Acquisition Corp.

Represented sports industry veterans Billy Beane, the EVP of Baseball Operations for the Oakland A's, and Luke Bornn, Vice President, Strategy and Analytics at the Sacramento Kings, as founders of special purpose acquisition company (SPAC) RedBall Acquisition Corp.

True-Tech Corporation

Represented True-Tech Corporation, a manufacturing provider specializing in high precision machining, mechanical assembly and clean room assembly for semiconductor and aerospace customers, in its sale to Jabil Inc., a global manufacturing services company.

The Doctors Company

Advised The Doctors Company, the nation's largest insurer of physician and surgeon medical liability, in its nationwide roll up of medical malpractice insurers. Most recently, advised The Doctors Company in connection with a \$650 million acquisition of New York-based Hospitals Insurance Company and FOJP Service Corporation from Mount Sinai Health System, Montefiore Health System, and Maimonides Medical Center.

Publications

May 24, 2021

What to Know About Taking a Data Center Company Public Through a SPAC

Data Center Knowledge

May 7, 2021

California Cannabis Appellation Program

MG Magazine

May 7, 2021

Turmoil in the SPAC Market: What Private Tech Companies Should Consider Before Going Public Via a SPAC

TechCrunch / Extra Crunch

November 10, 2020

SEC Expands Definition of "Accredited Investor" – Here Are 5 Key Takeaways

April 24, 2020

Renewable Energy Roundtable Update in the Wake of COVID-19

March 02, 2020

5 Key Highlights of the CDFA's Proposed Cannabis Appellations Program

