



Drew N. Goodwin

Partner

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Drew Goodwin is a business lawyer who advises clients of various sizes, from early-stage companies to publicly traded corporations, across a wide range of industries, with a particular focus on renewable energy, cannabis, and sports. Drew serves as external general counsel to many clients, which involves advising on corporate governance issues and major contract negotiations. His practice addresses nearly every facet of business law, and he has extensive experience representing founders, investors, and financial institutions in matters relating to entity and fund formation, venture capital financing, equity and debt investments, leveraged buyouts, capital markets transactions, and other complex mergers and acquisitions. Drew has counseled clients through the formation and management of numerous investment funds, including real estate, private equity and venture capital funds.

As a member of Farella's Energy + Infrastructure Industry group, Drew has advised clients through the process of acquiring, developing, and selling renewable energy projects. He has considerable experience drafting and negotiating purchase and sale agreements and development services agreements, and Drew has served as go-to outside counsel for multiple solar energy developers.

Drew has also developed a niche advising companies and investors in the cannabis industry. He has counseled cannabis companies through restructurings, licensing issues, tax matters, and a host of other relevant issues. This experience provides Drew with a unique ability to effectively counsel fund managers looking to invest in cannabis companies through early and late-stage financings.

Taking advantage of a unique Farella market, Drew has developed a sports practice as well. He has tackled a vast array of issues in sports law, including intellectual property rights and the use of athletes' likenesses, management agreements, sponsorship and media rights, and player contracts. Drew played a major role advising a client on the formation, development, and management of a new international sports league, and has negotiated with athletes, agents, team managers, and club investors.

Beyond his experience and legal acumen, Drew brings particular value to any business deal through his ability to connect with people quickly and deeply. Opposing counsels view him as a collaborator who will help resolve issues efficiently and professionally, and his clients consider him an indispensable member of their business teams. All these traits make Drew a truly trusted advisor.

Experience

Swinerton Incorporated

Represented Swinerton Incorporated in the sale of its renewable energy division Swinerton Renewable Energy (SRE) and wholly-owned subsidiary SOLV, Inc. to private equity firm American Securities LLC. The transaction combines Swinerton's existing EPC and O&M service groups together under one company name, SOLV Energy, LLC.

Special Purpose Acquisition Company RedBall Acquisition Corp.

Represented sports industry veterans Billy Beane, the EVP of Baseball Operations for the Oakland A's, and

Services

- Business Transactions
- Cannabis
- Consumer Products + Manufacturing
- Energy + Infrastructure
- Private Equity and Venture Capital
- Renewable Energy
- Wine

Education

- Boston College Law School (J.D., 2013)
 - . *cum laude*, articles editor, *Boston College Law Review*
- Vanderbilt University (2008)
 - . *magna cum laude*, Phi Beta Kappa

Bar Admissions

- California

Luke Bornn, Vice President, Strategy and Analytics at the Sacramento Kings, as founders of special purpose acquisition company (SPAC) RedBall Acquisition Corp.

True-Tech Corporation

Represented True-Tech Corporation, a manufacturing provider specializing in high precision machining, mechanical assembly and clean room assembly for semiconductor and aerospace customers, in its sale to Jabil Inc., a global manufacturing services company.

The Doctors Company

Advised The Doctors Company, the nation's largest insurer of physician and surgeon medical liability, in its nationwide roll up of medical malpractice insurers. Most recently, advised The Doctors Company in connection with a \$650 million acquisition of New York-based Hospitals Insurance Company and FOJP Service Corporation from Mount Sinai Health System, Montefiore Health System, and Maimonides Medical Center.

Publications

May 24, 2021

What to Know About Taking a Data Center Company Public Through a SPAC

Data Center Knowledge

May 7, 2021

California Cannabis Appellation Program

MG Magazine

May 7, 2021

Turmoil in the SPAC Market: What Private Tech Companies Should Consider Before Going Public Via a SPAC

TechCrunch / Extra Crunch

November 10, 2020

SEC Expands Definition of "Accredited Investor" – Here Are 5 Key Takeaways

April 24, 2020

Renewable Energy Roundtable Update in the Wake of COVID-19

March 02, 2020

5 Key Highlights of the CDFA's Proposed Cannabis Appellations Program