



Greg LeSaint

Partner

glesaint@fbm.com

San Francisco: 415.954.4954

Greg LeSaint focuses his practice on corporate and financial transactions, including mergers and acquisitions, secured lending, fund formation, corporate finance, secondary and derivative transactions, restructurings, and general corporate representation.

Greg serves as a trusted advisor to owners, operating companies, family offices, private equity and real estate funds, banks, private clients, high tech executives, entrepreneurs, and investors, and his clients value his broad and deep knowledge of the legal and business issues they face, as well as his leadership, collaboration, and personable and efficient negotiation style.

Greg works across many industries, including technology and software, wine, real estate, financial services and banking, apparel, and professional services.

He leads the Business Transactions Practice Area and is a member of Farella's Professional Standards Committee.

Distinctions

- *Best Lawyers: Ones to Watch® in America*, Business Organizations (including LLCs and Partnerships); Closely Held Companies and Family Businesses Law (2024-2025)

Memberships and Affiliations

- Member, Pro Bono Advisory Board, Swords to Plowshares

Experience

Qualia Labs Strategic Partnership

Advised Qualia Labs, Inc., the leading comprehensive real estate digital closing platform, in forming a strategic partnership with Old Republic National Title Holding Company, one of the largest title insurance groups in the United States.

Represent Miller Family on Sale of The Silverado Vineyards

Represented the Miller family on the sale of Napa Valley luxury wine producer The Silverado Vineyards to Foley Family Wines. The sale included a 73,000-square-foot winery and 300 acres of vineyards across Napa's Stags Leap District, Coombsville, and Yountville wine regions.

Kizan International, Inc. (DBA Louis Raphael)

Represented Kizan International, Inc. (doing business as Louis Raphael), a leading men's apparel company,

Services

- Business Transactions
- Mergers & Acquisitions
- Securities
- Private Client
- Private Equity and Venture Capital
- Wine

Education

- Harvard Law School (J.D., 2011)
- Pace University (M.S., 2006)
- Xavier University (B.A., 2004)
• *summa cum laude*

Bar Admissions

- California
- New York

on its sale to the nation's top-selling dress pant brand Haggar Clothing Co.

Fetzer Vineyards

Represented Fetzer Vineyards in its acquisition of the Excelsior Wine Company collection. The addition to its portfolio of the Excelsior collection positions Fetzer Vineyards as the nation's leading supplier of South American wines and as the 12th largest wine marketer in the United States.

Publications

March 6, 2025

The Terminator: The QPRT as a Wealth Transfer Strategy and CTA Updates

The Verdict: Estate Planning Through Film

December 5, 2024

Nationwide Injunction Halts Corporate Transparency Act Enforcement

August 30, 2024

John Wick - What You Need To Know about the Corporate Transparency Act

The Verdict: Estate Planning Through Film

May 13, 2022

What You Need To Know About Representation and Warranty Insurance

Upside

November 10, 2020

SEC Expands Definition of "Accredited Investor" – Here Are 5 Key Takeaways

August 19, 2020

Three Steps Licensees Can Take to Protect Their IP Rights in Bankruptcy

IP Watchdog

April 14, 2020

Paycheck Protection Program Eligibility for Private Equity and Venture Capital-Backed Entities

Outside the Office

Greg enjoys raising his young children with his wife Kathy in the Bay Area where they spend their time exploring local parks, museums and trails and juggling birthday parties and swim lessons. On his own he likes to read classics and focus on physical fitness. He is a member of the Pro Bono Advisory Board for Swords to Plowshares, a Bay Area-based nonprofit organization dedicated to supporting veterans.