



Greg LeSaint

Senior Associate

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Greg LeSaint provides legal representation and advice for operating companies, alternative asset and real estate funds, venture capitalists, entrepreneurs and private clients in complex business transactions. Greg works in all aspects of the business cycle for operating companies and entrepreneurs, including formation and intellectual property protection, through financings, restructurings and exits. Greg advises private investment funds on their formation, operation and deployment of capital, and he frequently negotiates stock and asset purchases, mergers, carve-outs and other acquisitions on behalf of buyers and sellers. Greg has extensive experience across many industries and enjoys helping clients achieve their best in theirs.

Greg is a member of Farella's Professional Standards Committee.

Experience

Kizan International, Inc. (DBA Louis Raphael)

Represented Kizan International, Inc. (doing business as Louis Raphael), a leading men's apparel company, on its sale to the nation's top-selling dress pant brand Haggar Clothing Co.

Sale of Cannabis Distributor for \$50 Million

Represented [Blackbird Holdings Corp.](#), a distribution company providing operations and software solutions that facilitate the movement of cannabis products at each touchpoint within the supply chain, in its sale to [TILT Holdings Inc.](#) (CSE:TILT), a vertically-integrated technology and infrastructure cannabis company serving more than a third of dispensaries across the US and Canada.

Fetzer Vineyards on Its Acquisition of Excelsior Wine Company

Represented Fetzer Vineyards in its acquisition of the Excelsior Wine Company collection. The addition to its portfolio of the Excelsior collection positions Fetzer Vineyards as the nation's leading supplier of South American wines and as the 12th largest wine marketer in the United States.

Publications

November 10, 2020

SEC Expands Definition of "Accredited Investor" – Here Are 5 Key Takeaways

August 19, 2020

Three Steps Licensees Can Take to Protect Their IP Rights in Bankruptcy

IP Watchdog

April 14, 2020

Paycheck Protection Program Eligibility for Private Equity and Venture Capital-Backed Entities

Services

- Business Transactions
- Cannabis
- Private Client
- Banking
- Private Equity and Venture Capital
- Technology
- Wine

Education

- Harvard Law School (J.D., 2011)
- Pace University (M.S., 2006)
- Xavier University (B.A., 2004)
 . *summa cum laude*

Bar Admissions

- California
- New York

Outside the Office

Greg enjoys spending time with his family and appreciating the outdoor life afforded by the Bay Area. He's a lifelong runner and plans to compete in the Escape from Alcatraz triathlon in 2021. His life goal is to meet each member of Metallica.