



## Rachel Lenihan

Real Estate Practice Analyst

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Rachel Lenihan is a real estate practice analyst in Farella Braun + Martel's Real Estate Industry Group.

Prior to joining Farella, Rachel worked as a project manager and associate land use planner in Napa County working on a wide range of entitlement projects from wineries to master-planned mixed-use developments. Most notably she co-authored the entitlements for a master use plan, specific plan, wildfire plan, and re-zone of a 16,000-acre project in Northern California, receiving Program & Project level EIR approval within two years.

### Outside the Office

Outside of her immediate professional expertise, Rachel is interested in the intersection of technology and sustainability in Web3, Crypto, and the NFT space. She loves inquiring about its impact on business, finance, and the potential for social good.

### Services

- Real Estate
- Land Use / Development
- Wine

### Education

- Mount Holyoke College (B.A., 2018)
  - . cum laude
  - . Urban Design, concentration in Sustainable Infrastructure & Design Technology
- Cornell University (Certificate, 2022)
  - . Commercial Real Estate