



## Robert C. Nicholas

Special Counsel

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### Services

- Real Estate

### Education

- Pepperdine Law (J.D.)
- University of California, Davis (B.A.)

### Bar Admissions

- California

With more than four decades of experience, Rob Nicholas has a diverse real estate practice representing owners and developers in the acquisition, disposition, leasing, financing, construction, and management of all types of commercial properties, with an emphasis on hotels, office buildings, multi-family and mixed-use projects, and shopping centers. He has particular expertise in the hospitality industry, where he negotiates third-party and "brand" hotel management and hotel franchise agreements.

Rob has considerable experience negotiating, documenting, restructuring, and enforcing commercial leases. He represents the owner of a Class A office building in San Francisco in all of its leasing and related matters and, in that capacity, recently negotiated and drafted leases for over 250,000 square feet of office space.

Rob acts as outside general counsel to a property developer concerning all of its domestic real estate matters. In that role, he has handled numerous acquisitions and dispositions of hotels, office buildings, and warehouse facilities throughout the United States. He has counseled commercial brokerage firms on legal developments and was a guest lecturer in an advanced real estate transactions course at Stanford Law School.

Among Rob's noteworthy engagements are representing the Chinese developer in the formation of a joint venture to complete Oakland's \$1.5 billion "Brooklyn Basin" urban infill project, the seller of the landmark Renaissance Ilikai Hotel in Honolulu, the buyer of the Westin Bonaventure Hotel and Suites in Los Angeles, and the Rim Hotel Group in the disposition of the company's portfolio of hotels.

He is a member of the Academy of Hospitality Industry Attorneys, Asian Hotel Owners Association, American Hotel & Lodging Association, and the Real Property Section of the ABA and the California and San Francisco bar associations.

## Outside the Office

When not working, Rob pretends to play golf, enjoys working in his yard, and gets his exercise by walking his 90-pound labrador retriever. But most of all, he loves attending his grandchildren's soccer, basketball, and flag football games.